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Who Will Do What By When? How to Improve Performance, Accountability and Trust with Integrity

Tom Hanson, Birgit Zacher Hanson

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Formerly a successful salesman, Jake McKay is now a failing manager. Join him as he races to learn the fundamentals of team and personal effectiveness from his coach before he loses his job Ã‚Â--- and the woman he loves. Along the way youÃ‚Â'll arm yourself with the tools you need to cut through the daily tangled web of organizational politics and interpersonal issues that hinder performance. You'll learn to: * Use the Ã‚Â“Integrity ToolsÃ‚Â” to boost performance, trust and personal power; * Hold others accountable without being overbearing; * Evoke sustainable, outstanding performance in teams.

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